



Return on Investment Survey

Revenue in Millions \$	20 \$	50 \$	80 \$	90 \$	120 \$	165 \$	250 \$	350
Type of Contractor	GC	GC	GC	GC	Industrial	Mechanical	Industrial	GC
Hard Dollar Savings Eliminated/Reduced:								
Off-site monthly storage rental	\$ -	\$ 125	\$ -	\$ -	\$ 300	\$ 450	\$ 900	\$ 1,500
Copies made each month	\$ 80	\$ 240	\$ 275	\$ 325	\$ 590	\$ 450	\$ 1,750	\$ 2,025
Square footage used for file cabinets	\$ 675	\$ 1,750	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Monthly postage, FedX, UPS	\$ -	\$ 350	\$ 1,250	\$ 1,375	\$ 3,200	\$ 2,190	\$ 4,675	\$ 5,200
Increased A/P Discounts	\$ 350	\$ 1,250	\$ 3,750	\$ 3,250	\$ 3,200	\$ 3,260	\$ 20,850	\$ 2,500
Labor Savings:								
Time spent copying, reconciling and assembling documents	\$ 633	\$ 1,652	\$ 2,172	\$ 2,753	\$ 3,861	\$ 4,730	\$ 9,337	\$ 10,500
Review, index and store documents in on-site filing cabinets	\$ 289	\$ 797	\$ 1,375	\$ 1,375	\$ 1,967	\$ 2,487	\$ 5,748	\$ 5,874
Search, retrieve and return documents to on-site filing cabinets	\$ 347	\$ 964	\$ 1,937	\$ 1,736	\$ 2,634	\$ 3,255	\$ 6,864	\$ 7,495
Searching for misplaced documents	\$ 95	\$ 199	\$ 684	\$ 789	\$ 947	\$ 1,437	\$ 1,748	\$ 2,680
Sorting, compiling, reconciling & filing of timesheets	\$ 152	\$ 86	\$ 468	\$ -	\$ 1,859	\$ 1,584	\$ 3,647	\$ -
Making sure all invoices returned and entered from PM	\$ 124	\$ 161	\$ 274	\$ 285	\$ 486	\$ 536	\$ 632	\$ 387
Gross Savings	\$ 2,745	\$ 7,574	\$ 12,185	\$ 11,888	\$ 19,044	\$ 20,379	\$ 56,151	\$ 38,161
Monthly Lease	\$ 360	\$ 720	\$ 1,008	\$ 1,080	\$ 1,080	\$ 1,800	\$ 4,200	\$ 6,000
Monthly Maintenance	\$ 150	\$ 315	\$ 525	\$ 563	\$ 565	\$ 938	\$ 2,188	\$ 3,125
Total Monthly Costs	\$ 510	\$ 1,035	\$ 1,533	\$ 1,643	\$ 1,645	\$ 2,738	\$ 6,388	\$ 9,125
Net Savings	\$ 2,235	\$ 6,539	\$ 10,652	\$ 10,245	\$ 17,399	\$ 17,641	\$ 49,763	\$ 29,036
Average Software Cost	\$ 15,000	\$ 30,000	\$ 42,000	\$ 45,000	\$ 50,000	\$ 75,000	\$ 175,000	\$ 250,000
Return On Investment (In Months)	7	5	4	4	3	4	4	9